



# **MAASAI MARA UNIVERSITY**

**REGULAR UNIVERSITY EXAMINATIONS**

**2023/2024 ACADEMIC YEAR**

**THIRD YEAR FIRST SEMESTER**

**SCHOOL OF BUSINESS  
BACHELOR OF SCIENCE ( HUMAN  
RESOURCE MANAGEMENT)**

**COURSE CODE: BHR 3103-1**

**COURSE TITLE: RESEARCH METHODS**

**DATE: 5/12/2023**

**TIME: 1100 -1300 HRS**

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**INSTRUCTIONS TO CANDIDATES**

Answer Question **ONE** and any other **THREE** questions

### **QUESTION ONE: (20 MARKS)**

Read the following hypothetical information and answer the questions that follow;

The Narok county governor has realized that to achieve actual economic development, he must address the challenges of small and medium enterprises in his county. There are a total of 400 small and medium in the county. The planning executive has commissioned you as a research consultant to conduct a study on challenges *IMPACTING SMES PERFORMANCE*

- a. What would be the appropriate title and purpose of the study? **( 3mks)**
- b. Identify independent variable and three parameters for this study.  
**( 4mks)**
- c. State three objectives that would guide the study **( 3mks)**
- d. State three research questions that would guide the study **( 3mks)**
- e. What would be the significance of the study **( 2mks)**
- f. Identify two categories of the target population of the study **( 2mks)**
- g. Identify three instruments that can be used to collect data **( 3mks)**

### **QUESTION TWO (15 MARKS)**

- a) Using appropriate examples discuss the qualities of a good research problem statement **( 10mks)**
- b. Using relevant examples differentiate conceptual and descriptive types of hypothesis. **( 5mks)**

### **QUESTION THREE (15 MARKS)**

- a) Explain some of the mistakes commonly made in reviewing literature. **( 10 mks)**
- b) Using relevant examples explain the following sampling techniques. **( 5mks)**
  - i) Purposive sampling
  - ii) Dimensional sampling
  - iii) Convenience sampling

### **QUESTION FOUR (15 MARKS)**

- a) Discuss with examples the main ethical principles to be followed during data collection. **( 10mks)**
- b) Discuss the following techniques in qualitative data analysis **( 5mks)**
  - i. Thematic analysis
  - ii. Content analysis